

FLORIDA HUMANITIES COUNCIL
Operating Budget
FY 2022

Revenues	Budget FY 21	Projected Actuals FY 21	Budget FY 22	% change from FY21
Contributions	\$ 80,000	\$ 100,000	\$ 100,000	0% (1)
Foundations and Corporations	25,000	39,563	30,000	-24% (1)
NEH - General Grant	1,566,000	1,336,124	1,685,048	26% (2)
NEH - CARES and ARP	2,000	148,285	1,887,412	0% (2)
Department of State	-	172,000	328,000	91% (2)
Advertising Sales	5,000	3,200	5,000	56%
Interest/Misc	2,000	708	2,000	183%
Total Revenues	\$ 1,680,000	\$ 1,799,880	\$ 4,037,460	124%

Expenditures				
Staff Salaries	\$ 604,500	\$ 542,234	\$ 767,400	42% (3)
Retirement	30,225	21,287	27,810	31% (3)
Benefits	69,750	50,900	78,245	54% (3)
Payroll Taxes	46,340	43,353	58,905	36% (3)
Grants and Awards	366,500	479,762	600,000	25% (4)
Grants ARP	-	-	1,833,000	100% (4)
Contracted Services	293,940	308,847	328,950	7% (5)
Honoraria	44,500	51,050	37,000	-28% (6)
Supplies	10,600	20,600	21,000	2%
Postage and Mailing Services	26,000	29,833	41,150	38% (7)
Maintenance	4,880	4,400	6,940	58%
Printing	54,550	47,638	82,000	72% (7)
Rent	21,315	21,175	21,075	0%
Program Travel, Lodg, Meals, Venues	55,000	5,592	65,000	1062% (8)
Memberships	32,400	32,389	38,500	19%
Advertising Expense	5,000	70,175	15,000	-79% (9)
Miscellaneous	14,500	15,045	15,485	3%
Total Expenditures	\$ 1,680,000	\$ 1,744,280	\$ 4,037,460	131%
Excess (deficit) operating revenue	\$0	\$55,600	\$0	-7%

FY22 COST BY PROGRAM

Regrants	\$ 2,553,075	63%
Communications	\$ 479,850	12%
Administration	\$ 418,365	10%
Public Programs	\$ 346,830	9%
Development	\$ 239,340	6%
Total Budget	\$ 4,037,460	100%

BUDGET SUMMARY NOTES

(1) **Contributions and Foundations** - estimating the same amount of contributions this next fiscal year due to COVID concerns. We are including a small amount of \$30,000 for foundation and corporations for sponsorships in the coming year. The only amount identified at this time is \$5000 from the Kirbo Foundation.

(2) **Grant Funding**

Federal

- **NEH General Funds** - NEH budget is based on level funding of \$1,580,000 plus the use of a portion of carryover funds at FY21 year end. It is estimated that we could carryover an additional \$300,000 to \$400,000 at year end which is not included in these budgeted expenses. FH is also expecting an increase in NEH funding due to the 2020 Census numbers with Florida's population increasing. This number will not be known until Congress has set the budget and NEH allocates the funds to the State agencies. This normally takes place in March, FH could see an additional \$300,000 and probably more added to its general operating grant from NEH. A revised budget will be prepared at that time.

- **NEH CARES/ARP** - a small portion of CARES funds were used and finalized in this fiscal year. FH received \$2,035,697 in funds through the American Rescue Plan (ARP). These funds are to be used to award grants to similar agencies as we did with the CARES funds. FH will receive approximately \$203,000 for administration of this program with the remainder to be awarded out to grantees.

State

- **Dept of State** - FH received State funding effective July 1, 2021 of \$500,000. These funds are split between FY21 and FY22. No additional funds have been estimated for the State's fiscal year which will start again on July 1, 2022.

(3) **Salaries and Benefits** - FY21 has been a transition year. November 2020 to May 2021 FH had only 6 individuals on staff. Since then we have hired on the Executive Director, Program Coordinator, Grants Coordinator, Administrative Assistant and a new Communications Director. Benefits reflect the addition of these staff members.

(4) **Grants and awards** show increased budget numbers of \$500,000 for community project grants and an additional \$100,000 for partnership contracts such as, Museum on Mainstreet, Florida Talks, and English for Families. The additional line item for ARP Grant awards relates to the funding received through the American Rescue Plan. The expectation is to award \$1,833,000 in operating grants to grantees with budgets less than \$2,000,000.

(5) **Contracted Services**

	<u>FY21</u>	<u>FY22</u>	
Accounting	28,594.00	28,425.00	
Advocacy	34,539.00	31,500.00	
Legal	325.00	1,000.00	
Marketing	28,610.00	21,000.00	plans for a marketing retainer to help with ongoing promotion
Videography/Photography	5,835.00	8,000.00	
Editing FORUM	65,000.00	65,000.00	
Graphics & Design	26,375.00	36,000.00	includes an additional FORUM and ARP materials
Consultants-FORUM asst, Develop, Interns	55,689.25	88,000.00	additional fees for development strategy and assistance \$55K
Technology Services	53,380.00	50,025.00	
Smithsonian fees for MOMS	10,500.00	-	No Museum on Mainstreet exhibits scheduled per Smithsonian
Total Contracted Services	<u>308,847.25</u>	<u>328,950.00</u>	

(6) **Honorarium** -current year includes approximately \$8000 for FH led speakers programs, \$5000 for Danielle Allen program and \$6000 for Museum on Mainstreet programs. The last two items will not reoccur in the new fiscal year. Honorarium for the new fiscal year consists of some Florida Talks speakers, grant evaluators, and authors for FORUM articles.

(7) **Postage and Printing** includes 4 FORUM issues (\$64K), membership appeals, and dissemination of program information. Also included are funds to promote our new membership program and upcoming 50th anniversary of Florida Humanities in 2023.

(8) **Travel Costs** - travel costs for the current year are down substantially due to COVID19 and little to no travel. The budget includes an estimate for more staff travel to next year's national conference and costs of one in-person board meeting.

(9) **Advertising** - FY21 includes a large amount (\$65K) of advertising done for the ARP program in order to promote the grant awards throughout the State. FY22 includes \$15K for promotion of grants and programs during the year.